



OPERATIONAL PERFORMANCE REPORT

March 2015

Issue date: 29.04.2015

AKFEN HOLDING - RECENT DEVELOPMENTS & DATA

- As of March 31th, 2015; the price of Akfen Holding's corporate bond with the ISIN code TRSAKFH11710 (maturity date January 9th, 2017 and issue amount TL140mn) was TL100.499 (dirty price). Total trading volume in March was TL549,585 and the yield as of 31 March 2015 corresponded to 8.52% + 217bps spread. While the fifth coupon payment of the bond amounting to TL3,709,999.51 was made on April 13th, 2015, the interest rate effective for the sixth coupon payment, which will be made on July 13th, 2015, was announced as 2.93%.
- As of March 6th, 2015; the price of Akfen Holding's corporate bond with the ISIN code TRSAKFH31718 (maturity date March 23th, 2017 and issue amount TL200mn) was TL100.500 (dirty price). Total trading volume in March was TL233,323 and the yield as of 6 March 2015 corresponded to 8.56% + 401bps spread.
- As of March 31th, 2015; the price of Akfen Holding's corporate bond with the ISIN code TRSAKFHA1719 (maturity date December 7th, 2017 and issue amount TL60 million) was TL100.00 (dirty price). Total trading volume in March was TL1,552,111 and the yield as of 31 March 2015 corresponded to 8.77% + 317bps spread.
- Within the "Share Buyback Program", our Company repurchased a total of 33,901 Akfen Holding shares lastly, on 28 April 2015. Following this transaction the total of share purchases within the frame of the 'Share Buyback Program' so far have reached 5,368,204 shares. Our Company holds 7,989,806 Akfen Holding shares, acquired within the previous share buyback program. Thus, in total share purchases have reached 13,358,010 shares, making up 5.10% of the Company's paid-in capital.
- Ordinary General Assembly Meeting of our Company for the year 2014 was held on April 16th, 2015 Thursday, at 16:00 at the Headquarters of the Company. During the Ordinary General Meeting the distribution of TL20,000,000 (gross) cash dividend (TL 0.076365025 per share gross) from previous years' profits on April 28th, 2015 was approved. Minutes of the General Meeting, List of Attendants and Dividend Distribution Table were posted on the KAP web site.

BUSINESS LINES - OPERATIONAL PERFORMANCE & DEVELOPMENTS
1) Airports/Terminals: TAV Airports
Passenger Figures⁽¹⁾ (as of 31 March 2015)

	2015 LTM	2014	YTD Chg.	YoY Chg.	LTM Chg.
Ataturk Airport	57,693,692	56,954,790	6%	8%	10%
International	38,823,493	38,200,788	8%	10%	11%
Domestic	18,870,199	18,754,002	3%	4%	7%
Esenboga Airport	11,104,455	11,012,119	3%	6%	-1%
International	1,450,755	1,445,044	2%	10%	-7%
Domestic	9,653,700	9,567,075	4%	6%	0%
Izmir Airport	11,169,405	10,936,772	10%	12%	7%
International	2,567,517	2,577,908	-3%	1%	2%
Domestic	8,601,888	8,358,864	12%	14%	8%
Gazipaşa Airport	749,147	726,252	45%	61%	101%
International	416,067	409,253	67%	155%	75%
Domestic	333,080	316,999	39%	39%	146%
Milas-Bodrum Domestic Terminal⁽⁴⁾	2,030,464	2,017,703	6%	10%	13%
TAV Turkey Total	81,900,655	80,593,852	8%	10%	10%
International	43,257,832	42,632,993	7%	10%	11%
Domestic	38,642,823	37,960,859	8%	9%	10%
Medinah	5,653,948	5,703,349	-3%	-2%	10%
Monastir & Enfidha Airports	3,319,794	3,332,391	-5%	-11%	-4%
Tbilisi & Batumi Airports	1,807,922	1,788,571	6%	9%	8%
Macedonia (Skopje & Ohrid)	1,338,750	1,278,343	29%	25%	24%
Zagreb Airport	2,479,760	2,430,971	11%	12%	8%
TAV TOTAL⁽⁵⁾	96,500,829	95,127,477	7%	9%	12%
International	55,313,415	54,615,845	6%	8%	13%
Domestic	41,187,414	40,511,632	7%	9%	10%

Air Traffic Movements⁽²⁾ (as of 31 March 2015)

	2015 LTM	2014	YTD Chg.	YoY Chg.	LTM Chg.
Ataturk Airport	427,157	422,174	5%	7%	8%
International	292,459	287,519	8%	10%	10%
Domestic	134,698	134,655	0%	2%	5%
Esenboga Airport	81,937	82,239	-1%	3%	-5%
International	11,652	11,697	-2%	2%	-9%
Domestic	70,285	70,542	-1%	3%	-4%
Izmir Airport	75,611	74,048	10%	13%	8%
International	17,922	17,770	7%	16%	6%
Domestic	57,689	56,278	11%	12%	8%
Gazipaşa Airport	5,560	5,349	53%	76%	102%
International	2,875	2,822	62%	192%	62%
Domestic	2,685	2,527	50%	52%	173%
Milas-Bodrum Domestic Terminal⁽⁴⁾	15,835	15,642	13%	20%	20%
TAV Turkey Total	599,569	591,459	6%	9%	9%
International	324,908	319,808	7%	10%	10%
Domestic	274,661	271,651	5%	8%	8%
Medinah	48,103	48,549	-3%	-4%	11%
Monastir+Enfidha Airports	22,188	22,441	-11%	-16%	-5%
Tbilisi + Batumi Airports	23,602	23,804	-4%	-4%	-1%
Macedonia (Skopje&Ohrid)	14,388	13,969	16%	15%	16%
Zagreb Airports	38,982	38,348	8%	7%	1%
TAV TOTAL⁽³⁾	746,832	738,570	5%	7%	12%
International	439,724	434,057	6%	8%	14%
Domestic	307,108	304,513	4%	6%	9%

⁽¹⁾DHMI figures for 2015 are tentative.

⁽²⁾ Both departing and arriving passengers, including transfer pax.

⁽³⁾ Commercial flights only.

⁽⁴⁾ 2014 TAV totals do not include Milas-Bodrum until August 2014.

⁽⁵⁾ TAV commenced its operation at Milas-Bodrum domestic terminal on July 15 2014. International terminal of Milas-Bodrum will be taken over by October 22, 2015.

Abbreviations:

LTM: Last twelve months

YTD: Year-to-date (January-March 2015/January-March 2014)

YoY: Year-over-Year (March 2015/March 2014)

n.m. Not Meaningful

2) Airport Construction: TAV Construction
Ongoing Projects (as of 28 February 2015)

Project Name	Employer	TAV Construction's Share	Contract Value (US\$m)	Physical Completion as of 31.01.2015	Physical Completion as of 28.02.2015	Change (%)
Dubai-Marina 101	M/S SHEFFIELD HOLDINGS LIMITED	100%	202	85.5%	86.1%	0.6%
Libya-Tripoli	THE LIBYAN CIVIL AVIATION AUTHORITY	25%	2,103	36.9%	36.9%	-
Libya-Sebha	THE LIBYAN CIVIL AVIATION AUTHORITY	50%	229	7.0%	7.0%	-
Doha	GOVERNMENT OF THE STATE OF QATAR	35%	3,945	100.0%	100.0%	-
Oman MC1	SULTANATE OF OMAN MINISTRY OF TRANSPORT AND COMM.	50%	1,169	90.8%	91.2%	0.4%
Madinah International Airport	TIBAH JV	50%	963	100.0%	100.0%	-
Saudi Airlines Catering Building - Madinah	TAV-ACC JV	50%	26	27.2%	35.2%	8.0%
Medina Airport Hotel Project - Madinah	TAV-ACC JV	50%	31	2.2%	5.2%	3.0%
King Abdul Aziz International Airport	SAUDIA AEROSPACE ENGINEERING INDUSTRIES	40%	765	16.9%	18.3%	1.4%
Abu Dhabi Int. Airport Midfield Terminal Building Construction Works	ADAC	33%	2,959	32.3%	33.6%	1.3%
Riyadh KKIA Terminal 5 Airport*	General Authority Of Civil Aviation (Gaca)	50%	336	29.0%	33.6%	4.6%
Damac Towers	Damac Development	100%	312	18.7%	20.8%	2.1%
Emaar Square N1&N2 Structural Works	EMAAR	60%	68	66.4%	71.0%	4.6%
Emaar Phase 3	EMAAR	60%	410	14.9%	17.7%	2.8%
Istanbul Ataturk Airport Extension Project - Phase 3	TAV Istanbul Terminal Operations Co.	100%	43	0.7%	3.8%	3.1%
TOTAL			13,558			

* Calculation method of the physical progress of KKIA Riyadh Airport Terminal 5 project has been changed and synchronized with the revised work program. Due to the revised work program, physical progress of the project has been revised as in the above table.

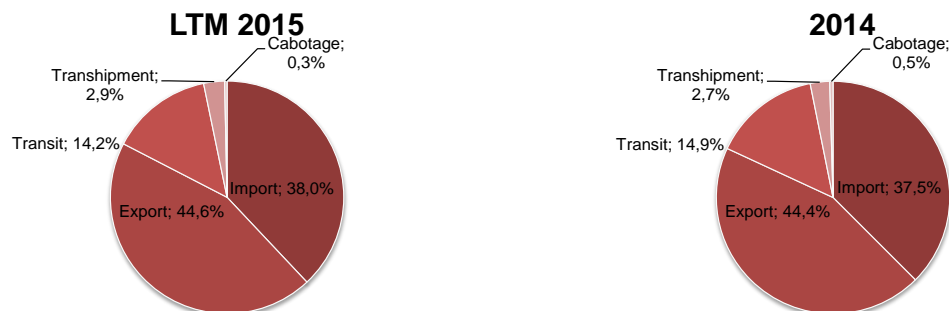
3) Port Operations: Mersin International Port (MIP)

Container & Conventional Cargo Statistics (as of 31 March 2015)

	2015 LTM	2014	YTD Chg.	YoY Chg.	LTM Chg.
Container Volumes (TEU)	1,464,987	1,498,850	-9%	-3%	1%
Conventional Throughput (Ton)*	9,155,391	8,835,718	18%	38%	20%

* General Cargo – Dry Bulk – Liquid Bulk

Container Regime Breakdown



As of March 31, 2015; the price of MIP's corporate bond with the ISIN code XS0957598070 (Bloomberg Code: EJ778815) (maturity date August 12th, 2020 and issue amount USD450 mn) was USD106.171. The yield as of 31 March 2015 corresponded to 1.708% + 291bps spread (Source: Bloomberg).

4) Real Estate: Akfen REIT

(as of 31 March 2015)

	Room Number*	Occupancy Rate			Rev Par (EUR)**			Total Rev Par (EUR)***		
		2015 YTD	2015 LTM	2014	2015 YTD	2015 LTM	2014	2015 YTD	2015 LTM	2014
Hotels										
Turkey Total	2,077	64%	68%	67%	30	34	33	39	44	43
Russia Total	548	48%	53%	53%	15	23	25	21	31	34
Grand Total	2,625	61%	64%	64%	27	31	31	35	41	41

* Mercure Hotel in Northern Cyprus with 286 rooms is not included

** Rev Par = Average Room Rate x Occupancy Rate

*** Total Rev Par = Rev Par + Other Revenues (food&beverage, seminar-congress, banquet revenues, etc.)

Russia & Turkey Projects' Physical Completion Status (as of 31 March 2015)

Russia Projects

City	Room Number	Type	Status	Completion (%)
Moskova	317	Ibis Hotel Moskova	Under construction	99%

Turkey Projects

City	Room Number	Type	Status	Completion (%)
Istanbul	200	Novotel Karakoy	Under construction	72%
Istanbul	200	Ibis Otel Tuzla	Under construction	4%

- In January-March 2015; average occupancy rate of Ibis & Novotel located in Turkey & Russia reached 61%, up by 1% compared to the same period of the previous year. During the same period, Rev-Par and T-RevPar decreased 6% and 5%, respectively.
- On February 19, 2015 between Akfen REIT and Credit Europe Bank N.V ("Bank"), the loan agreement in amount of Euro 116,000,000 with 10 year maturity having 2 year grace period has been signed for

refinancing of Akfen REIT's current loans and financing the investments of ongoing projects. The loan was used on March 18, 2015 and refinancing has been completed for Akfen REIT. Discussions with the bank for providing loans with the same conditions to refinance Akfen REIT's subsidiaries current loans and finance the investments of ongoing projects are still continuing.

5) Water & Waste Water Utilities: Akfen Water

Invoiced Water & Treated Waste Water Volumes (m³)

	2015 LTM	2014	YTD Chg.	YoY Chg.	LTM Chg.
Akfen Su Gulluk (as of 28 February 2015)					
Invoiced Water Volume	510,094	506,917	7%	0%	-6%
Akfen Su Dilovasi (as of 31 March 2015)					
Treated Waste Water Volume	2,527,972	2,523,485	1%	-20%	6%

As of end of February, Akfen Su Gullük served 6,597 subscribers.

As of end of March, the number of operating factories in Dilovası Organised Industrial Zone was 206.

6) Energy

6.1) Akfen HEPP

Operational HEPPs (as of 31 March 2015)

Company	HEPP	Installed Capacity (MW)	Generation Capacity (GWh/yr)	Commercial Operation Date (COD)	Realized Generation Output (GWh/yr) 2014	Realized Generation Output (GWh/yr) YTD
Beyobası	Otluca	47.7	224.0	April 2011	118.29	57.10
	Sirma	6.0	23.2	June 2009	12.49	9.95
	Sekiyaka II HES 1	2.3	12.3	January 2014	10.91	3.57
Çamlıca	Camlica III	27.6	104.5	April 2011	25.96	21.56
	Saracbendi	25.5	100.5	May 2011	29.48	27.54
Pak	Demirciler	8.4	34.5	August 2012	22.09	15.92
	Kavakcalı	11.1	44.3	March 2013	34.46	20.98
	Gelinkaya	6.9	25.8	June 2013	6.13	0.52
BT Bordo	Yagmur	9.0	31.5	November 2012	19.35	5.61
Elen	Doğancay	30.2	171.7	August-September 2014	26.36	48.68
Yenidoruk	Doruk	28.3	75.5	September 2014	17.28	5.91
Total		203.0	847.8		322.79	217.3

HEPPs Under Construction

Company	HEPP	Installed Capacity (MW)	Generation Capacity (GWh/yr)	Civil Work Progress Ratio (%)
H.H.K. Enerji	Çalılıkobası	17.0	46.4	12.2%
Kurtal	Çiçekli 1-II	6.7	21.9	-
Beyobası	Sekiyaka II HES 2	1.1	4.8	38.5%
Total		24.8	73.1	

HEPPs at Planning Stage

Company	HEPP	Installed Capacity (MW)	Generation Capacity (GWh/yr)
Zeki	Catak ¹	10.0	42.5
Total		10.0	42.5

(1) Following the decision that declares the land including the plant area as "protected area", a law suit demanding the cancellation of this decision was filed, which was settled with the decision of Rize Administrative Court (2010/487 Es, 2011/661 Kr) declaring that, the land within the zone of Catak HEPP project is not protected area. The decision was declared to us and the case is in the supreme court stage and Stay of Execution is currently in force. The administrative process regarding the report, which was prepared within the frame of protected area regulation to cancel the decision and to remove the mentioned area from the protected area, is still ongoing.

Annual generation capacities of the power plants have been revised in line with the amendments on the licenses due to the modifications in the projects necessitated from time to time and are shown in the tables above.

As of the reporting period, Akfen Holding continued to generate electricity through its 11 operating hydroelectric power plants, having a total installed capacity of 203.0 MW and a projected annual electricity generation capacity

of 847.8 GWh, whereas the construction in 2 plants having a total installed capacity of 24.8 MW and a projected annual electricity generation capacity of 73.1 GWh is ongoing. Tunnel excavation works has continued at Çalılıkobası HEPP and concrete plant and crusher final level course work at Çalılıkobası HEPP. Meanwhile, at Sekiyaka II HEPP 2 project, which is an extension of Sekiyaka II HEPP 1 project operational since January 2014, powerhouse concrete construction work has continued, and penstock excavation has been completed and penstock installation and testing have started.

In 2014, electricity generated at all operating plants was sold in the Day Ahead Market (“DAM”) and to Akfen Elektrik Toptan Satış Co.. In accordance with the decision taken by the management, in 2015 electricity generated at Otluca HEPP, Saraçbendi HEPP, Doruk HEPP and Yağmur HEPP is sold to the Renewable Energy Resources Support Mechanism while the remaining hydro power plants continue to sell in the DAM and to Akfen Elektrik Toptan Satış Co.

6.2) Akfen Thermal Energy

Application was made to Energy Market Regulatory Authority (“EMRA”) for the increase of the current installed capacity of 570 MW on the license to 1,148.4 MW on 18 December 2012, eligibility of EMRA has been obtained. Environmental Impact Assessment (“EIA”) Report prepared in regard to the capacity increase was reviewed, evaluated and accepted as final by the Ministry of Environment and Urbanization within the scope of EIA Regulation Article 12. After the completion of the EIA report process as of 13 January 2014 EMRA approved the increase of the installed capacity on the license.

The construction of transformer station was completed and provisional acceptance was fulfilled. The disassembly works on the site were completed. Upon selection of EPC Supplier and the completion of the EPC contract, limited notice to proceed will be issued to start preliminary construction works.

Application made to the Ministry of Environment and Urbanization for the EIA of the Project’s 380 kV Mersin CCGT-Konya Ereğli Transformation Station Energy Transmission Line was approved and the EIA process was completed.

7) Construction: Akfen Construction

Ongoing Projects (as of 31 March 2015)

Project Name	Akfen Construction's Share	Contract Value (US\$)	Physical Completion as of 31.03.2015	Backlog (US\$)
Calikobasi HEPP (Engineering Works)	100%	18,150,000	12.2%	15,680,429
Cicekli HEPP (Construction of Access Road)	100%	1,848,627	95.7%	Unit Price Contract*
Sekiyaka II HEPP 2	100%	1,938,900	38.5%	1,347,747
AKFEN HEPP		21,937,527		17,028,176
Novotel Karaköy	100%	28,994,974	72.0%	10,135,343
Ibis Tuzla	100%	8,760,430	4.0%	8,432,472
Incek Loft	100%	198,596,926	32.4%	152,234,208
Isparta City Hospital	100%	224,000,000	3.9%	213,031,029
Hacettepe Student Dorm	64%	118,464,075	17.4%	99,098,841
TOTAL		600,753,932		499,960,069

* Contract values are revised on a monthly basis according to work completed.

Contract value of the projects can be revised in line with the occasional modifications in the projects, and these revisions are shown in the tables above.

8) Sea Transportation: IDO
Number of Passengers and Vehicles Transported

	2015 LTM	2014	YTD Chg.	YoY Chg.	LTM Chg.
Number of Passengers	47,154,220	47,501,612	-4%	7%	-5%
Fast Ferry	7,035,993	7,046,365	-1%	8%	9%
Sea Bus	5,736,545	6,049,210	-25%	-16%	-21%
Conventional Ferry*	34,381,682	34,406,037	0%	11%	-4%
Number of Vehicles	8,212,251	8,216,450	0%	11%	4%
Fast Ferry**	1,329,997	1,328,725	1%	11%	4%
Conventional Ferry	6,882,254	6,887,725	0%	11%	4%

* Number of passengers travelling with vehicles using Ekihisar-Topcuker conventional ferry line are calculated through applying coefficients for each type of mode of transport as laid out in the following table :

Mode of Transport	Automobile	Minivan	Jeep/Pickup Truck /Minibus	Midi bus (21+)	Truck / 2 Axles Bus	3 Axles Bus,Tractor and Trailer	Over 4 axles vehicles	Motorcycles
In Vehicle Passenger Coefficient	3	3	6	9	26	26	2	1

** Vehicle transport numbers by Fast Ferry are measured in Car Equivalent Units ("CEU"). CEU is calculated through applying coefficients for each type of transport compared to a single car.

Mode of Transport	Motorcycles	Automobile	Disabed Car	Minivan	Mini bus (12 pass.)	Jeep	Mini bus (19 pass.)	Midi bus	Pickup Truck 0-2000 kg	Pickup Truck 2001-2500 kg	Truck 2501-3500 kg	Bus	Towed Vehicles
Coefficient	0.25	1	1	1	1.25	1.25	1.5	2	1.5	2	2	5	1.5

Akfen Holding Investor Relations

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