

# **MONTHLY REPORT**

"NOVEMBER 2011"

Issue date: 26.12.2011

#### Abbreviations:

LTM: Last twelve months

YTD: Year-to-date

YoY: Month-on-month

#### **AKFEN HOLDING**

- As of 30 November 2011, the price of Akfen Holding's bond realized at TRY 99.90 (dirty price). Total ٠ trading volume in October was TRY 357,954. The yield as of 30 November 2011 corresponds to %10.36 + 45 bps spread.
- Pursuant to the resolution of the Akfen Holding Board of Directors dated November 22nd, 2011, BOD decided to issue corporate bonds through a public offering. The nominal value of the offering will be TL 50 million with a maturity of 2 years. In case of strong investor demand, the Company will exercise the over-allotment option of TL 50 million, so the aggregate principal amount may increase to TL 100 million. The interest rate of the bond will be floating with a spread over the benchmark Turkish Government bond yield and be payable quarterly. The bond will be listed on Istanbul Stock Exchange. The Company intends to use the proceeds from the offering for repayment of financial debt and for general corporate purposes. The bond will be offered through a Consortium to be lead by Is Securities.
- The Joint Venture Agreement has been signed by the Joint Venture Group which was formed by our Company- Akfen Holding A.Ş., Autostrade Per l'Italia S.P.A. ("Autostrade"), Doğuş Holding A.Ş. ("Dogus") and Makyol İnşaat Sanayi Turizm ve Ticaret A.Ş. ("Makyol") on an equal shareholding basis on November 30th, 2011. The Joint Venture was formed with an aim to bid for the tender regarding the Privatization of existing Motorways and Bridges as a single package for a period of 25 years through the method of "Transfer of Operation Rights" in accordance with the provisions of the Privatization Law no 4046. Pre-qualification application deadline is 19/01/2012 and deadline for bids is 16/02/2012 for the tender.

#### TAV AIRPORTS

	As of 30 N	ovember 2011			
Passenger Figures*					
	LTM 2011	2010	Δ <b>YTD</b>	Δ ΥοΥ	$\Delta$ LTM
Atatürk Airport	36.928.655	32.145.619	16,1%	19,1%	15,1%
International	23.505.600	20.344.620	16,8%	16,5%	15,9%
Domestic	13.423.055	11.800.999	14,9%	24,1%	13,8%
Esenboğa Airport	8.459.344	7.759.479	9,8%	6,7%	10,4%
International	1.387.729	1.325.989	5,0%	-7,7%	4,4%
Domestic	7.071.615	6.433.490	10,9%	9,6%	11,6%
İzmir Airport	2.459.277	2.127.457	16,2%	3,6%	15,6%
TAV TURKEY TOTAL	47.847.276	42.032.555	15,0%	16,1%	14,3%
International	27.352.606	23.798.066	16,1%	14,4%	15,2%
Domestic	20.494.670	18.234.489	13,5%	18,5%	13,1%
Monastir+Enfidha Airports	2.312.895	3.916.977	-42,0%	-33,2%	-40,7%
Tbilisi Airport	1.042.018	821.605	29,2%	23,5%	28,5%
Batumi Airport	132.484	88.624	52,9%	45,5%	50,1%
Macedonia (Skopje & Ohrid)***	828.788	730.095	14,6%	12,8%	14,3%
TAV TOTAL	52.163.461	47.589.856	10,3%	14,2%	10,2%
International	31.595.329	29.307.402	8,4%	11,3%	8,3%
Domestic	20.568.132	18.282.454	13,6%	18,6%	13,2%
* Both departing and arriving passengers	, excluding transit				
Air Traffic Movements **					
	LTM 2011	2010	$\Delta$ YTD	Δ <b>YoY</b>	$\Delta$ LTM
Atatürk Airport	302.607	273.704	11,5%	12,3%	10,6%
International	197.657	178.817	11,5%	11,1%	10,6%
Domestic	104.950	94.887	11,5%	14,8%	10,6%
Esenboğa Airport	71.492	63.385	14,0%	7,6%	13,9%
International	11.917	11.742	1,6%	-11,8%	1,0%
Domestic	59.575	51.643	16,9%	11,7%	16,9%
İzmir Airport	17.296	16.149	7,4%	-5,0%	6,6%
TAV TURKEY TOTAL	391.395	353.238	11,8%	10,9%	11,0%
International	226.870	206.708	10,6%	8,9%	9,8%
Domestic	164.525	146.530	13,4%	13,6%	12,8%
Monastir+Enfidha Airports	20.942	31.801	-35,4%	-16,7%	-26,4%
Tbilisi Airport	19.548	16.470	20,6%	3,9%	21,0%
Batumi Airport	3.432	2.276	55.0%	40.4%	55,6%
Macedonia (Skopje & Ohrid)***	11.897	11.802	0,9%	-10,3%	-
	447.214	415.587	8.3%	8,9%	8.2%
TAV TOTAL			-,	-,	-,_,
	279.055	266.919	4.9%	5.6%	5.1%
TAV TOTAL International Domestic	279.055 168.159	266.919 148.668	4,9% 14,3%	5,6% 14,7%	5,1% 13,8%

As the operations started on 1 March 2010, LTM change data cannot be given surce: State Airports Authority (DHMM), Georgian Authority for Tbilisi and Batumi, TAV Tunisia for Monastir and Enfidha, TAV acedonia for Skopie and Ohrid Airports

## TAV CONSTRUCTION

	As of 30 October 2011 ONGOING PROJECTS							
Project	Employer	TAV Construction's Share	Contract Value (US\$ mio)	Physical Completion as of 30 September 2011	Physical Completion as of 31 October 2011	Change		
DUBAI - SULAFA TOWER	MR MOHAMMED ABDULLA MOHAMMED AL SAYYAH	100%	104	100,00%	100,00%	-		
DUBAI - EFT	EMIRATES FINANCIAL TOWERS LLC	100%	117	99,70%	100,00%	0,30%		
DUBAI - MARINA 101	WS SHEFFIELD HOLDINGS LIMITED	100%	198	45,10%	45,10%	-		
MACEDONIA	TAV MACEDONIA DOOEL SKOPJE	100%	111	100,00%	100,00%	-		
2010 INVESTMENTS	TAV İSTANBUL TERMİNAL İŞLETMECİLİĞİ A.Ş	100%	36	100,00%	100,00%	-		
2011 INVESTMENTS	TAV İSTANBUL TERMİNAL İŞLETMECİLİĞİ A.Ş	100%	18		29,45%	4,85%		
LIBYA - TRIPOLI	THE LIBYAN CIVIL AVIATION AUTHORITY	25%	2.103	36,90%	36,90%			
LIBYA - SEBHA	THE LIBYAN CIVIL AVIATION AUTHORITY	50%	229	6,99%	6,99%	-		
DOHA	GOVERNMENT OF THE STATE OF QUATAR	35%	3.902	87,10%	90,20%	3,10%		
OMAN MC1	SULTANATE OF OMAN MINISTRY OF TRANSPORT AND COMM.	50%	1.178	42,60%	44,30%	1,70%		
ABU DABI - PILECAPS	SUPERVISION COMMITTEE FOR THE EXPANSION OF ABU DHABI INTERNATIONAL	50%	57	68,10%	83,10%	15,00%		
TOTAL			8.053					

## MERSIN INTERNATIONAL PORT (MIP)

### As of 30 November 2011

Container & Conventional Cargo Statistics								
	LTM 2011	2010	$\Delta$ YTD	$\Delta$ MoM	$\Delta$ LTM			
Container Volumes (TEU)	1.124.309	1.030.391	10,0%	27,0%	10,3%			
Conventional Throughput (Ton)*	6.417.910	6.652.028	-3,8%	1,9%	-3,7%			
* Conserved Conserve Dry Dulle Linuid Dulle								

\* General Cargo - Dry Bulk - Liquid Bulk

# Container Regime Breakdown

'	LTM 2011	2010
Import	41,0%	42,9%
Export	43,4%	43,4%
Transit	11,3%	10,5%
Transhipment	2,8%	2,7%
Cabotage	1,5%	0,5%

#### **AKFEN REIT**

As of 30 November 2011								
	Occupancy Rate							
Hotels	Room	YTD	LTM	2010				
note is	Num ber*	2011	2011	2010				
Zeytinburnu Ibis	228	88%	87%	84%				
Zeytinburnu Nov	208	85%	84%	84%				
Eskişehir Ibis	108	76%	75%	74%				
Trabzon Novotel	200	74%	73%	61%				
Gaziantep Ibis	177	44%	43%	19%				
Gaziantep Novotel	92	50%	49%	29%				
Kayseri Ibis	160	44%	42%	31%				
Kayseri Novotel	96	48%	46%	36%				
Bursa Ibis	200	52%	0	24%				
,								

Re v Par (€)**							
Hotels	Room Number*	YTD 2011	LTM 2011	2010			
Zeytinburnu Ibis	228	63	62	58			
Zeytinburnu Nov	208	72	70	65			
Eskişehir Ibis	108	34	34	37			
Trabzon Novotel	200	42	41	32			
Gaziantep Ibis	177	14	14	7			
Gaziantep Novotel	92	22	22	14			
Kayseri Ibis	160	14	14	12			
Kayseri Novotel	96	22	22	19			
Bursa Ibis	200	21	20	11			

Total Rev Par (€)***							
Hotels	Room Number*	YTD 2011	LTM 2011	2010			
Zeytinburnu Ibis	228	73	72	68			
Zeytinburnu Nov	208	97	95	89			
Eskişehir Ibis	108	39	39	43			
Trabzon Novotel	200	66	65	54			
Gaziantep Ibis	177	18	17	9			
Gaziantep Novotel	92	37	37	27			
Kayseri Ibis	160	19	18	16			
Kayseri Novotel	96	35	34	31			
Bursa Ibis	200	25	24	13			

\* Mercure Hotel in Northern Cyprus with 299 rooms is not included

\*\* Rev Par = Average Room Rate x Occupany Rate

\*\*\* Total Rev Par = Rev Par + Other Revenues (food & beverage,

seminar-congress, banquet revenues etc.)

#### Russia & Turkey Projects' Physical Completion Status as of 30 November2011:

		Russia Projects	
City	Туре	Status	Completion(%)
Samara	lbis Hotel	Under construction	99%
Kaliningrad	Ibis Hotel	Under construction	n.a
Moscow	Ibis Hotel	Project development stage	n.a
Samara	Office	Under construction	99%
		Turkey Projects	
City	Туре	Status	Completion(%)
Istanbul	Esenyurt Ibis Hotel	Under construction	50%
Adana	lbis Hotel	Under construction	72%
lzmir	lbis Hotel	Under construction	11%
İstanbul	Novotel Karaköy	Project development stage	n.a
Ankara	Ankara Havalimanı Oteli	Project development stage	n.a

- In the first 11 months of 2011, occupancy rate of Ibis and Novotel located in Turkey reached to 65% indicating an increase of 8% compared to the same period of previous year. During the same period, Rev-Par, T-RevPar and Akfen Holding rent income increased 6%, 3% and 46%, respectively.
- According to the agreement signed between Akfen REIT and Horus International B.V. on 4 February 2011 and amended on 24 November 2011, Hotel Development and Investments (HDI) B.V. 100 % owned subsidiary of Akfen REIT completed the acquisition of the shares of Keramit Financial Company Limited ("Keramit") for USD 1.000.000. An additional payment of USD 1.000.000 is contingent upon fulfillment of certain conditions by the Seller within 1 year. Keramit Financial Company Limited owns %100 shares of Dinamo-Petrovskiy Park XXI Vek-MS Limited which is entitled to the usage right of 3.000 m2 land in the centre of Moscow. On April 2010, Akfen REIT signed a letter of understanding with Accor for the lease of 475-rooms Ibis Hotel to be constructed on this site."

#### AKFEN SU

Akfen Su Güllük - As of 31 October 2011							
Volume (m3)							
Akfen Su Güllük	2011 LTM	2010	$\Delta$ YTD	$\Delta$ MoM	$\Delta$ LTM		
Invoiced Water Volume (m3)	539.182	467.246	17%	12%	15%		

Akfen Su Dilovası - As of 30 November 2011						
Akfen Su Dilovası	2011 LTM	2010*	$\Delta$ YTD	$\Delta$ MoM	$\Delta$ LTM	
Treated Waste Water Volume(m3)	2.438.239	1.220.723	-	-12%	-	
*Akfen Su Dilovası is operational since Jul	y 2010.					

- As of the end of October, Akfen Su Güllük serves 5,252 subscribers.
- As of the end November, the number of operating factories in Dilovasi Organised Industrial Zone was 211.

Company		HEPP	Installed Capacity (MW)	Generation Capacity (GWh/yr)	Operational (Y/N)	Civil Work Progress (%)
Beyobası		Otluca	44,7	207,6	Y	100,0%
		Sırma	5,9	26,7	Y	100,0%
		Sekiyaka	3,5	16,8	N	5,8%
İdeal		Karasu – 1	3,7	23,1	Y	100,0%
		Karasu – 2	3,1	19,6	Y	100,0%
		Karasu – 4.2	9,9	56,4	Y	100,0%
		Karasu – 4.3	3,7	16,9	Y	100,0%
		Karasu – 5	4,0	23,2	Y	100,0%
Çamlıca		Çamlıca III	25,8	94,5	Y	100,0%
		Saraçbendi	24,0	86,1	Y	100,0%
	HEPP 1		128,4	570,9		
Elen		Doğançay	30,6	171,6	N	40,6%
Pak		Kavakcalı	10,9	48,2	N	23,4%
		Demirciler	9,4	32,3	N	90,3%
		Gelinkaya	7,1	30,9	N	72,2%
BT Bordo		Yağmur	8,5	36,2	N	69,9%
Yenidoruk		Doruk 1	28,8	82,1	N	36,5%
Zeki		Çatak <sup>2</sup>	10,0	42,9	N	-
	HEPP 2		105,2	444,2		
Laleli		Laleli	104,8	256,7	N	-
Değirmenyanı		Adadağı 2	4,7	18,2	N	-
	HEPP 3		109,5	274,9		
Total			343,1	1.290,0		

#### AKFEN HEPP

(1) There is a pending court case regarding the Environmental Impact Assessment ("EIA") decision. Currently there is no decision which would impact the progress of the project.

(2) Plant area was anounced as the first degree protected area in 2010 and court case is ongoing. Application was made to the Ministry of Environment and Urban Development within the scope of Renewable Energy Law for constructing HEPP in the protected area and the process is ongoing. Legal amendment was made for the assessment of the areas which fall under the scope of the area and the process is ongoing.

(3) Licence process is ongoing.

- Ideal Enerji Üretimi A.Ş. which is a subsidiary of Akfen HES Yatırımları ve Enerji Üretim A.Ş. ("HEPP 1"), a wholly-owned subsidiary of Akfen Holding A.Ş., obtained provisional acceptance for Karasu 4.2 HEPP Project from the Ministry of Energy. The power plant is located in Erzincan, has an installed capacity of 9.94 MW and a projected annual electricity generation capacity of 56.35 GWh.
- The so-called Karasu HEPP Project consists of five separate projects namely Karasu 1, Karasu 2, Karasu 4.2, Karasu 4.3 and Karasu 5, having a total installed capacity of 24.5 MW and a projected annual electricity generation capacity of 139.1 GWh. Out of these five projects, Karasu 1, Karasu 2, Karasu 4.3 and Karasu 5 are already operational, thus the entire Karasu HEPP Project became operational with the commissioning of Karasu 4.2 HEPP.
- Following the commissioning of Karasu 4.2 HEPP, HEPP 1 reached a total installed capacity of 124.96 MW and a projected electricity generation capacity of 554.06 GWh through its nine operating hydroelectric power plants.

#### AKFEN ENERGY

- Akfen Energy Wholesale Company which is a wholly-owned subsidiary of Akfen Enerji Yatırımları Holding A.Ş., 69.75% owned by Akfen Holding A.Ş., established for providing electricity to eligible consumers, has started its operations through a pilot study in July 2011. The portfolio of the company has reached c.a 28.9 million kWh total annual consumption which is composed of 49 gauges as of the publishing date of this report.
- Privatization Administration of Turkey completed the auction for the sale of 58,000 sqm of land located in Mersin on October 4th, 2011. Akfen Enerji Uretim ve Ticaret A.Ş. ("Akfen Enerji"), which is a whollyowned subsidiary of Akfen Enerji Yatırımları Holding A.Ş., 69.75% owned by Akfen Holding A.Ş., offered the highest bid of TL 40.6 million. Privatization High Commission approved the sales of land to Akfen Enerji. The decision was announced in the Official Gazette on November 1st. The closing will occur with the Asset Sale Agreement signing that will took place on 15 February 2012.
- Akfen Enerji submitted the license application for a Combined Natural Gas Power Plant ("NGPP") with an installed capacity of 450 MW to be constructed on this land to EMRA on April 11th, 2008. There is a positive opinion on Environmental Impact Assessment for NGGP Project issued on January 12th, 2010. The land is located 4.5 km east of the Mersin Harbor and 12 km distance to Tarsus Organized Industrial Zone, hence it is close to major consumption centers in the region. On the other hand, its proximity to sea contributes for the availability of sea water cooling as well as its low altitude enables the plant to operate with higher productivity/efficiency.

#### AKFEN CONSTRUCTION

- As of November 30<sup>th</sup> 2011, the total contract value of Akfen Construction assignments in ongoing HEPP projects is €67,5 million and the total amount of cumulated progress payments of ongoing HEPP projects reached to €28,9 million. This amount corresponds the 43% of the total contract value.
- As of November 30<sup>th</sup> 2011, with Adana Ibis, Izmir Ibis and Esenyurt Ibis construction contracts, Akfen Construction's total contract value in hotel projects reached to €17.4 million (including Akfen Construction's mark up).
- As of November 30th 2011, Akfen Construction's current backlog (HEPP and REIT projects) is €49,5 million.

#### IDO

Number of Passengers and Vehicles Transported (000)	2010	2011	Change
	11M	11M	(%)
Number of Passengers	46.100	49.488	7,35%
Fast Ferry	6.089	6.297	3,42%
Sea Bus	5.951	6.097	2,46%
Conventional Ferry	34.059	37.093	8,91%
Number of Vehicles	6.391	7.114	11,30%
Fast Ferry*	1.131	1.186	4,87%
Conventional Ferry **	5.261	5.928	12,69%

Mode of Transport	Motorcycles	Automobile	Disabeld Car	Minivan	Mini bus (12 pass.)	Jeep	Mini bus (19 pass.)	Midi bus		Pickup Truck 2001-2500 kg	Truck 2501-3500 kg	Bus	Tow ed Vehicle:
Coefficient	0,25	1	1	1	1,25	1,25	1,5	2	1,5	2	2	5	1,5
* Number of passangers travelling with vel	hicles using Eskihisar-To	opçular conventional fer	ry line are calculated thr	rough appl	lying coefficien		of mode of trans	sport as laid o	ut in the follow	ing table :			
** Number of passangers traveiling with veh Mode of Transport In Vehicle Passenger	hicles using Eskihisar-To Automobile	pçular conventional ferr Minivan	ry line are calculated thr Jeep/Pickup Truck /Minibus	Midi bus	í .	3 Axles Bus,Tractor and Trailer	of mode of trans Over 4 axles vehicles	sport as laid o Motorcycles	1	ing table :			

 On 12 December 2011, with the approval of Istanbul Metropolitan Municipality Coordination of Transportation Department, new tariff schedule became effective in Sirkeci-Harem Conventional Ferry Line. The new tariff is effective for the journeys between 07:00-10:00 hours from Harem terminal and 16:00-21:00 hours from Sirkeci terminal, everyday except Sunday. With the new tariff schedule, ticket prices for motorcyle, automobile, jeep, minibus & trucks (less than 2.5 tons),midibus and truck are increased by 29%, 31%, 131%, 41%, 36% and 82% respectively. Passenger ticket prices remained same.